



17 February 2023

[Redacted]

Dear [Redacted]

Thank you for your request made under the Official Information Act 1982 (the OIA), received on 20 January 2023. You requested the following:

*All information regarding the total amount spent on consultants – per consultancy firm – for each of the last six years.*

*Please note that the annual reviews do not provide the total amount spent on consultants, per consultancy firm.*

### **Information being released**

The information you have requested is enclosed. We have interpreted the scope for the last six years of data to be the last six completed financial years.

In some cases, it is difficult to classify the distinction between a consultant, contractor and service provider. The information provided is based on definitions and judgments made in each financial year.

Consistent with our approach to Government Select Committee responses, we have disclosed all company names but withheld the names of individuals under section 9(2)(a) of the OIA, to protect the privacy of natural persons.

Consultant engagements under \$10,000 have been consolidated as significant research and collation would be required to itemise these engagements.

### **Publishing of OIA response**

Please note that Inland Revenue regularly publishes responses to requests that may be of interest to the wider public on its website. We consider this response is of public interest so will publish this response in due course. Your personal details or any information that would identify you will be removed prior to it being published.

Thank you for your request. I trust that the information provided is of assistance to you.

Yours sincerely

[Redacted signature]

Nick Bradley  
**Enterprise Leader, Finance Services**

**Inland Revenue consultant costs for the last six financial years**

Supplier Name	2017	2018	2019	2020	2021	2022	Total
Absolute IT Ltd	33,094	226,435	20,604	79,298	0	0	359,432
Accenture New Zealand Ltd	0	0	573,121	408,268	0	0	981,390
Ace Consulting Ltd	0	0	0	15,400	28,000	0	43,400
AgileCoLab Ltd	0	0	69,902	67,686	0	0	137,588
Akina Consulting Ltd	0	0	0	0	0	10,755	10,755
Allegis Group New Zealand Ltd	45,861	0	0	0	0	0	45,861
Aurecon New Zealand Ltd	69,284	90,255	0	43,137	29,426	0	232,103
Axenic Ltd	0	0	0	57,333	621,071	253,700	932,104
Azimuth Consulting Ltd	38,380	0	0	0	0	0	38,380
BAE Systems Applied Intelligence NZ Ltd	178,943	0	0	0	0	0	178,943
Beef & Lamb New Zealand Ltd	0	0	81,230	81,230	81,230	81,230	324,920
Beyond Recruitment Ltd	108,730	0	0	0	0	0	108,730
Canda C&A Ltd	0	0	42,165	0	0	0	42,165
Catalyst Consulting Ltd	54,772	57,755	0	42,320	0	0	154,846
Catalyst.net Ltd	20,088	62,360	0	0	0	35,010	117,458
Catalyze APAC Pty Ltd	0	0	13,263	0	0	0	13,263
Changesavvy Ltd	406,330	75,199	0	0	0	0	481,529
Chrysalis Management Consulting Ltd	242,550	0	0	0	0	0	242,550
Clarity Information Management Ltd	119,688	0	0	0	0	0	119,688
Cogito Group Pty Ltd	0	0	0	69,113	30,447	0	99,560
Colliers International New Zealand Ltd	47,055	0	0	0	0	0	47,055
Colmar & Brunton Research Ltd	45,470	62,380	42,898	47,333	0	0	198,080
Convention Management New Zealand Ltd	18,006	0	0	0	0	0	18,006
Creative Leadership Ltd	0	207,565	0	0	0	0	207,565
CyberCX New Zealand Ltd	0	0	0	0	0	61,986	61,986

Supplier Name	2017	2018	2019	2020	2021	2022	Total
D B Osborne Ltd	0	11,453	0	0	0	0	11,453
DairyNZ Ltd	60,000	0	65,000	65,000	65,000	65,000	320,000
Datacom Systems Ltd	696,781	235,616	644,073	78,990	15,385	36,306	1,707,151
Davanti Consulting Ltd	34,491	1,521,951	0	0	635,918	0	2,192,361
David Turner Research Ltd	19,250	0	0	0	0	0	19,250
Deal IQ Ltd	0	0	0	83,926	0	0	83,926
DEFEND Ltd	0	0	0	0	0	84,000	84,000
Deloitte	92,465	2,162,088	1,335,861	1,047,079	868,966	2,857,395	8,363,853
DETA Consulting Ltd	0	0	0	0	0	22,240	22,240
DTS Consulting (NZ) Ltd	0	0	0	45,888	0	0	45,888
Eagle Technology Group Ltd	13,770	0	38,406	160,162	0	0	212,338
EbIT Asia Pacific Pty Ltd	195,657	0	0	0	66,962	0	262,619
EnterpriseIT Ltd	38,700	0	0	0	0	0	38,700
eRisk Consulting Ltd	246,780	44,568	0	0	0	0	291,348
Ernst & Young Ltd	0	0	201,603	33,379	161,600	23,632	420,214
Flagship Consultants (NZ) Ltd	344,840	56,240	0	0	0	0	401,080
Fore Business Services Ltd	0	0	47,025	11,855	0	0	58,880
Fujifilm Business Innovation New Zealand Ltd	0	0	0	0	0	355,106	355,106
Futurepath International	0	0	0	0	0	27,878	27,878
Global Integration Technology Pty Ltd	0	0	0	0	0	13,690	13,690
Grant Thornton New Zealand Ltd	19,600	0	106,782	183,623	0	0	310,005
Gravelroad Ltd	0	0	0	0	0	44,265	44,265
Grow Capability Ltd	0	19,013	16,403	0	0	0	35,416
H2R Ltd	62,635	0	0	0	0	0	62,635
Haemata Tapui Ltd	0	0	0	0	13,922	194,701	208,623
Harrison Grierson Consultants Ltd	19,700	0	0	0	0	0	19,700
Hewlett Packard New Zealand	105,514	0	0	0	0	0	105,514

Supplier Name	2017	2018	2019	2020	2021	2022	Total
Huia Ataahua Ltd	0	41,359	0	0	0	0	41,359
Humankind Ltd	0	0	0	0	611,186	523,838	1,135,024
IBM New Zealand Ltd	18,653	0	0	0	0	0	18,653
iLume International Ltd	11,000	0	0	0	0	0	11,000
Impact Consulting Ltd	0	0	25,009	17,931	0	0	42,940
Inclusive Analytics NZ Ltd	0	0	0	0	0	27,145	27,145
Insomnia Security Group Ltd	0	0	92,460	0	0	21,021	113,481
Inspire Group Ltd	0	17,648	25,440	0	0	0	43,088
Integri-T Ltd	138,187	186,745	25,038	0	0	0	349,969
Integrity Consulting Services Ltd	0	0	0	46,820	26,505	204,080	277,405
Intopia New Zealand Ltd	0	0	0	0	14,040	0	14,040
Invert Consulting Ltd	326,040	56,600	0	0	0	0	382,640
IQA New Zealand Ltd	0	0	99,855	0	124,215	0	224,070
Iron Duke Partners Ltd	12,250	17,401	0	0	0	0	29,651
ISG Information Services Group Americas Inc	0	0	0	0	240,000	0	240,000
JTK Enterprises Ltd	201,850	0	0	0	0	0	201,850
Kahui Tu Kaha Ltd	0	0	0	10,500	0	0	10,500
Kestrel Group Ltd	0	0	0	20,000	0	0	20,000
Kordia Ltd	0	0	0	30,655	16,285	20,200	67,140
Korn Ferry Hay Group Ltd	0	0	14,000	19,250	16,425	0	49,675
KPMG	0	0	191,402	0	50,000	488,022	729,424
KPMG Property New Zealand Ltd	0	0	0	519,657	0	0	519,657
Kumutoto Consulting Ltd	0	0	0	0	0	52,140	52,140
Leading for results	0	0	0	23,120	0	0	23,120
Liquid IT Ltd	0	0	0	65,592	0	0	65,592
LPS Mesh Ltd	0	0	0	0	0	39,265	39,265
Major Consulting Group Ltd	0	12,000	0	0	0	0	12,000

Supplier Name	2017	2018	2019	2020	2021	2022	Total
Martin Jenkins & Associates Ltd	0	200,386	111,257	127,963	211,399	10,850	661,856
Maven Consulting Ltd	0	0	0	38,938	0	0	38,938
Maxine Walker Consulting Ltd	0	0	0	11,650	0	0	11,650
Meta5 Group New Zealand Ltd	0	0	0	0	0	15,725	15,725
Michael Johnson Associates Pty Ltd	0	0	30,711	0	0	0	30,711
Name Withheld	0	13,438	45,571	71,808	10,750	0	141,566
Name Withheld	0	0	69,735	0	0	0	69,735
Name Withheld	0	0	19,740	0	0	0	19,740
Name Withheld	0	10,000	0	0	0	0	10,000
Name Withheld	0	0	0	100,875	0	0	100,875
Name Withheld	0	0	0	10,000	20,000	10,000	40,000
Names Withheld	872,481	845,789	0	0	0	0	1,718,270
Names Withheld	2,488,714	0	0	0	0	0	2,488,714
New Zealand Stock and Station Agents Association	0	0	0	66,500	66,500	66,500	199,500
NLC Payroll Ltd	0	0	0	65,281	0	0	65,281
No Limits Consulting Ltd	0	69,800	0	0	0	0	69,800
Noggin IT Ltd	0	0	0	0	0	95,160	95,160
Noos Ltd	0	92,640	0	0	0	0	92,640
Now Procure IT Ltd	73,150	0	0	0	0	0	73,150
NZ Institute of Economic Research Inc	100,000	0	0	0	0	0	100,000
OCG Consulting Ltd	0	26,761	0	0	0	0	26,761
OddSocks Consulting	0	45,000	50,000	0	0	0	95,000
Open Systems Specialists Ltd	42,500	0	0	0	0	0	42,500
Opra NZ Ltd	0	0	59,015	0	0	0	59,015
OptimalBI Ltd	132,234	0	75,881	63,600	10,600	0	282,316
Opus International Consultants NZ Ltd	17,280	0	0	0	0	0	17,280
Origin Research Charitable Trust	0	0	0	0	0	29,400	29,400

Supplier Name	2017	2018	2019	2020	2021	2022	Total
Orthogonal Consulting Ltd	74,800	47,300	0	0	0	0	122,100
Outpace Ltd	0	0	0	82,000	0	0	82,000
Palisade Compliance Ltd	0	0	0	18,000	0	0	18,000
Pelorus Architecture Ltd	0	0	0	17,539	76,243	0	93,782
Petoni Mahi Ltd	0	0	187,540	0	0	0	187,540
PricewaterhouseCoopers	26,835	40,000	1,237,932	586,317	138,977	115,203	2,145,265
PricewaterhouseCoopers Consulting (New Zealand) LP	0	0	16,665	174,401	550,796	342,050	1,083,912
PrimeQ NZ Ltd	0	0	10,620	0	0	0	10,620
Prism Valuation Inc	0	15,000	0	0	0	0	15,000
Ranch Consulting Ltd	28,400	0	0	0	0	0	28,400
Red Moki Ltd	0	0	0	34,100	0	0	34,100
Revera Ltd	0	0	0	0	110,016	440,293	550,309
RiskIQ Ltd	13,200	0	0	0	0	0	13,200
RLS Consulting	0	49,453	0	0	0	0	49,453
SAS Institute (NZ) Ltd	0	0	43,478	0	0	0	43,478
Seera Pty Ltd	17,452	0	0	0	0	0	17,452
Sempre Technologies Ltd	0	0	0	10,680	0	0	10,680
Signify Ltd	0	0	0	287,796	0	0	287,796
Simmons Corporate Finance Ltd	0	0	0	0	22,800	0	22,800
Sitecore Australia Pty Ltd	0	0	0	0	0	10,025	10,025
Solnet Solutions Ltd	0	0	24,329	0	0	0	24,329
Spark Digital (Gen-i) NZ Trading	15,125	0	0	0	0	0	15,125
Spark New Zealand Trading Ltd	0	0	37,469	0	0	0	37,469
Spencer Stuart Start Australia Pty Ltd	0	0	0	133,073	0	0	133,073
Squillions Ltd	0	0	0	0	0	120,225	120,225
Strategy & Change Consulting Ltd	326,250	66,000	0	0	0	0	392,250
Sustainability Trust	0	0	0	0	0	15,768	15,768

Supplier Name	2017	2018	2019	2020	2021	2022	Total
Talent LP	0	0	12,000	0	0	0	12,000
Taylor Fry Pty Ltd	0	0	12,500	0	0	26,000	38,500
Team Asparona New Zealand Ltd	0	0	70,650	214,825	0	0	285,475
Techspace Consulting Ltd	169,710	0	0	0	0	0	169,710
Tenzing Ltd	0	0	0	84,115	22,372	0	106,486
The Akina Foundation	0	0	15,000	0	0	0	15,000
The Knowledge Warehouse Ltd	20,900	0	0	0	0	0	20,900
The RDC Group Ltd	0	0	0	11,174	0	0	11,174
The Research Agency Ltd	0	0	0	38,925	0	0	38,925
The Sysdoc Group Ltd	0	0	403,232	0	0	0	403,232
ThinkPlace Ltd	0	0	131,727	0	0	0	131,727
Tocker Associates Ltd	0	21,348	36,274	0	0	0	57,622
Total Risk Management Ltd	0	0	0	15,300	0	0	15,300
Unisys New Zealand Ltd	91,770	0	24,368	0	10,130	0	126,268
University of Auckland	37,260	0	0	0	0	0	37,260
Updraft Ltd	0	0	56,030	12,790	0	0	68,820
VCCI Ltd	39,314	0	0	0	0	0	39,314
ViFX Limited Partnership	41,500	0	0	0	0	0	41,500
Vodafone New Zealand Ltd	760,505	37,245	0	36,577	0	0	834,328
W6 Consulting Ltd	349,545	68,849	0	0	0	0	418,394
Zephyr Consulting Ltd	26,550	198,148	36,188	0	0	0	260,885
Zyan Consulting Ltd	109,500	0	0	0	0	0	109,500
Less than \$10,000	5,944	80,708	97,796	170,825	97,097	57,134	509,504
<b>Total</b>	<b>9,967,332</b>	<b>7,092,494</b>	<b>6,687,245</b>	<b>5,859,598</b>	<b>5,064,262</b>	<b>6,896,938</b>	<b>41,567,875</b>